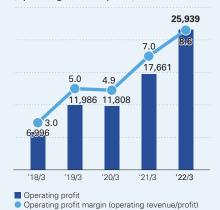
# Financial/Non-Financial Data Highlights

#### Financial Data

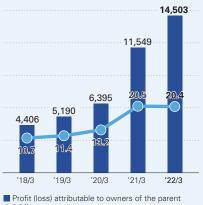
#### Operating revenue (millions of yen)



Operating profit (millions of yen)/ Operating profit margin (operating revenue/profit) (%)

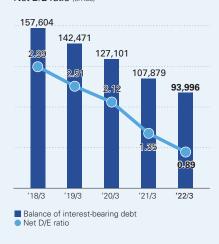


Profit attributable to owners of parent (millions of yen)/ROE (%)



Profit (loss) attributable to owners of the parentROE

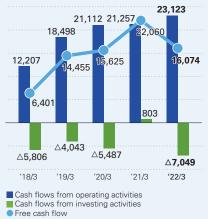
Balance of interest-bearing debt (millions of yen)/ Net D/E ratio (times)



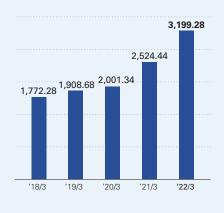
Net assets (millions of ven)/ Equity ratio (%)



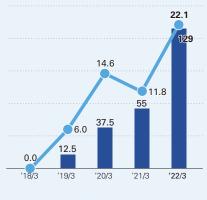
Cash flows from operating activities (millions of yen)/ Cash flows from investing activities (millions of yen)/ Free cash flow (millions of yen)



#### Net assets per share (yen)



#### Dividend per share (yen)/ Payout ratio (%)



■ Dividend per share Payout ratio

#### Non-Financial Data

# Social Data

#### Ratio of female managers (%)



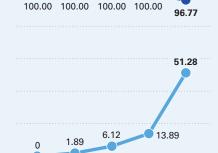
#### Ratio of paid leave taken (%)

**VALUE CREATION** 

STORY



Ratio of women taking childcare leave (%)/ Ratio of men taking childcare leave (%)



20/3

'21/3

'22/3

■ Ratio of women taking childcare leave Ratio of men taking childcare leave

19/3

18/3

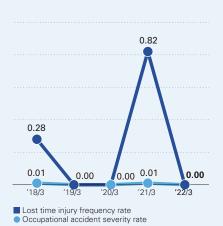
#### Absentee rate (%)



#### Health checkup take-up rate (%)



#### Lost time injury frequency rate/ Occupational accident severity rate



Note: The scope of the main social data is MITSUI-SOKO HOLDINGS Co., Ltd., MITSUI-SOKO Co., Ltd., MITSUI-SOKO EXPRESS Co., Ltd., MITSUI-SOKO LOGISTICS Co., Ltd., MITSUI-SOKO Supply Chain Solutions, Inc., and MITSUI-SOKO TRANSPORT Co., Ltd.

#### **Environmental Data**

#### Amount of CO2 emissions (Scope1+2) (t-CO2)



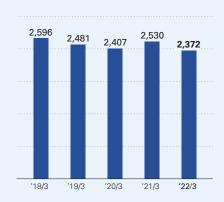
Note: CO<sub>2</sub> emissions are based on the figures in the periodic reports published by MITSUI-SOKO HOLDINGS Co., Ltd., MITSUI-SOKO Co., Ltd., MITSUI-SOKO LOGISTICS CO., Ltd., Marukyo Logistics Co., Ltd. (Osaka), Marukyo Logistics Co., Ltd. (Ehime) under the Energy Conservation Law.

#### Amount of water usage (m³)



Note: The figures for the amount of water used cover MITSUI-SOKO HOLDINGS Co., Ltd. and MITSUI-SOKO Co., Ltd.

#### Volume of waste generated (t)



Note: The volume of waste discharged covers the bases of MITSUI-SOKO CO., Ltd. that have obtained green management certification.

# Five-Year Consolidated Financial Data

MITSUI-SOKO HOLDINGS Co., Ltd. and its Consolidated Subsidiaries

(Millions of yen)

		2040/88	2010/88	0000/88	2024-122	(Willions of yell
		2018/03	2019/03	2020/03	2021/03	2022/03
Operating Results (for the year)	Operating revenue	233,243	241,852	241,080	253,559	301,022
(lor the year)	Logistics business		233,404	231,982	244,645	292,213
	Real estate business	9,155	9,170	9,833	9,621	9,574
	Intersegment transaction eliminations	(755)	(721)	(736)	(706)	(765)
	Operating cost	206,071	211,513	211,058	218,094	256,743
	Operating gross profit	27,171	30,339	30,022	35,465	44,278
	Selling, general and administrative expenses	20,175	18,352	18,213	17,804	18,338
	Operating profit	6,996	11,986	11,808	17,661	25,939
	Profit before income taxes	8,142	9,848	10,973	19,040	25,553
	Profit attributable to owners of parent	4,406	5,190	6,395	11,549	14,503
	ROE (%)	10.7	11.4	13.2	20.5	20.4
Financial Position	Net assets	48,396	52,243	54,842	68,529	88,631
(at year-end)	Total assets	262,735	252,078	239,309	238,371	258,297
	Balance of interest-bearing debt	157,604	142,471	127,101	107,879	93,996
	Net D/E ratio (times)	2.99	2.51	2.12	1.35	0.89
	Equity ratio (%)	16.8	18.8	20.8	26.3	30.8
Cash Flows	Cash flows from operating activities	12,207	18,498	21,112	21,257	23,123
	Cash flows from investing activities	(5,806)	(4,043)	(5,487)	803	(7,049)
	Free cash flow	6,401	14,455	15,625	22,060	16,074
	Cash flows from financing activities	(12,180)	(16,618)	(16,746)	(21,683)	(17,218)
Per Share Information	Net income (yen)	177.42	208.99	257.50	465.01	583.98
	Net assets (yen)	1,772.28	1,908.68	2,001.34	2,524.44	3,199.28
	Dividend (yen)	_	12.5	37.5	55.0	129.0
	Payout ratio (%)	_	6.0	14.6	11.8	22.1
Stock Price-Related	Price/earnings ratio (times)	9.5	8.7	5.4	4.7	4.3
Information	Total shareholders return (%)	101.8	110.5	87.3	136.9	165.4
	[Comparative index] (%)	[109.7]	[114.6]	[95.0]	[126.8]	[140.1]

<sup>1.</sup> Operating revenue does not include consumption tax.
2. Effective from the first quarter of the fiscal year under review, the Company has applied the Partial Amendments to Accounting Standard for Tax Effect Accounting (Accounting Standards Board of Japan [ASBJ] Statement No. 28, issued on February 16, 2018). The main management indicators, etc., for the fiscal year ended March 31, 2018, are those after retroactive application of the accounting standard for the fiscal year ended March 31, 2019.

<sup>3.</sup> On October 1, 2018, the Company conducted a reverse stock split at a ratio of five shares to one share of common stock. Net income (loss) per share, net assets per share, and dividend per share were calculated on the assumption that the share consolidation was conducted at the beginning of the fiscal year ended March 31, 2018.

<sup>4.</sup> There is no dividend per share shown for the fiscal year ended March 31, 2018, because no dividend was paid.

<sup>5.</sup> Effective from the first quarter of the fiscal year ended March 31, 2022, the Company has applied the Accounting Standard for Revenue Recognition (ASBJ Statement No.29, issued on March 31, 2020). The main management indicators, etc., for the fiscal year ended March 31, 2022, are those after retroactive application of the said accounting

<sup>6.</sup> The comparative indicators for total shareholder returns are the TOPIX transportation and warehousing industry-related sector indices (including dividends).

## Five-Year Non-Financial Data

#### Main Social Data

	2018/03	2019/03	2020/03	2021/03	2022/03
Number of employees (Men, Women/temporary workers included) (persons)	1,827	1,825	1,823	1,893	1,842
Total of new graduate hires (Men/Women) (persons)	43	43	62	50	49
Ratio of female managers (%)	7.36	7.81	7.65	7.77	8.55
Employment rate for persons with disabilities (%)	1.15	1.72	1.96	2.19	1.83
Ratio of employee overtime work (%)	17.82	17.41	16.99	16.35	18.31
Ratio of paid leave taken (%)	47.54	50.99	59.50	52.67	52.21
Ratio of employees taking childcare leave (Men) (%)	0.00	1.89	6.12	13.89	51.28
Ratio of employees taking childcare leave (Women) (%)	100.0	100.0	100.0	100.0	96.77
Ratio of employees returning to work after taking childcare leave (%)	100.0	92.86	96.67	100.0	97.56
Absentee rate (%)	0.38	0.29	0.38	0.37	0.13
Health checkup take-up rate (%)	89.02	90.92	90.84	92.20	96.20
Number of occupational accidents	1	1	1	4	1
Lost time injury frequency rate	0.28	0.00	0.00	0.82	0.00
Occupational accident severity rate	0.01	0.00	0.00	0.01	0.00

<sup>\*</sup>The scope of the main data of the working environment is MITSUI-SOKO HOLDINGS Co., Ltd., MITSUI-SOKO Co., Ltd., MITSUI-SOKO EXPRESS Co., Ltd., MITSUI-SOKO EXPRESS Co., Ltd., MITSUI-SOKO Supply Chain Solutions, Inc., and MITSUI-SOKO TRANSPORT Co., Ltd.

#### Main Environmental Data

	2018/03	2019/03	2020/03	2021/03	2022/03
Amount of energy used (crude oil equivalent) (kl)	30,089	30,611	30,463	28,207	27,861
Electricity (1,000kWh)	75,747	73,742	73,881	69,317	69,097
Gasoline (kl)	257	244	175	151	124
Heavy oil (kl)	2	2	2	12	3
Light oil (kl)	9,050	10,167	10,161	9,472	9,229
Petroleum gas (t)	93	82	94	68	52
City gas (1,000m³)	460	442	418	333	341
Hot water (GJ)	2,346	1,916	1,829	1,710	3,898
Cold water (GJ)	50,246	52,074	47,826	32,946	29,072
Amount of CO <sub>2</sub> emissions (Scope 1) (t-CO <sub>2</sub> )	25,334	28,070	27,930	25,857	25,048
Amount of CO <sub>2</sub> emissions (Scope 2) (t-CO <sub>2</sub> )	37,978	36,151	35,727	31,026	31,013
Amount of renewable energy generated (kWh)	1,313,972	1,322,426	1,298,858	1,220,879	1,691,326
Amount of in-house power generation (kWh)	_	_	_	_	416,448
Amount of water usage (m³)	262,669	245,408	249,159	162,859	173,869
Volume of waste generated (t)	2,596	2,481	2,407	2,530	2,372

<sup>\*</sup>Energy usage and CO<sub>2</sub> emissions are based on the figures in the periodic reports published by MITSUI-SOKO HOLDINGS Co., Ltd., MITSUI-SOKO Co., Ltd., MITSUI-SOKO LOGISTICS CO., Ltd., Marukyo Logistics Co., Ltd. (Osaka), and Marukyo Logistics Co., Ltd. (Ehime) under the Energy Conservation Law.

<sup>\*</sup> The ratio of employees taking childcare leave (men and women) from FY2017 to FY2020 is based on the standard provided by the "Basic Survey of Gender Equality in Employment Management in FY2020" conducted by the Employment Environment and Equal Employment Bureau of the Ministry of Health, Labour and Welfare. The figures represent the values after applying this new standard retroactively from FY2017. Also, from FY2021, the ratio of men taking childcare leave will be calculated using the formula for disclosing the childcare leave acquisition rate that will be enforced on April 1, 2023, in accordance with the revised Child Care and Family Care Leave Law.

<sup>\*</sup>Following reviews of their definitions, the lost time injury frequency rate and the occupational accident severity rate calculations have been retroactively based on the said standard from the fiscal year ended March 31, 2018.

<sup>\*</sup>The figures for the amount of water used cover MITSUI-SOKO HOLDINGS Co., Ltd. and MITSUI-SOKO Co., Ltd., and the amount of waste discharged covers the bases of MITSUI-SOKO CO., Ltd. that have obtained green management certification.

# **Consolidated Financial Statements**

MITSUI-SOKO HOLDINGS Co., Ltd. and its Consolidated Subsidiaries Years ended March 31

### Consolidated Balance Sheet

Consolidated Balance Sheet			(Millions of ye
	2020/03	2021/03	2022/03
Assets			
Current assets	57,803	63,407	77,354
Cash and deposits	21,872	23,225	23,109
Notes and operating accounts receivable—trade	29,447	32,402	_
Notes and operating accounts receivable—trade, and contract assets	_	_	41,155
Inventories	697	843	2,045
Other	5,927	6,991	11,112
Allowance for doubtful accounts	(141)	(55)	(67)
Non-current assets	181,506	174,964	180,942
Property, plant and equipment	137,394	136,258	139,493
Intangible assets	11,514	8,289	8,700
Investments and other assets	32,596	30,415	32,748
Total assets	239,309	238,371	258,297
Liabilities			
Current liabilities	67,183	63,715	65,441
Notes and operating accounts payable—trade	16,875	18,367	22,604
Short-term loans payable	2,456	6,440	2,049
Current portion of long-term loans payable	15,493	12,168	9,630
Lease liabilities	*	779	1,223
Current portion of bonds	10,000	_	_
Income taxes payable	2,802	5,427	4,631
Provision for bonuses	3,074	3,467	3,863
Other	16,480	17,063	21,440
Non-current liabilities	117,283	106,126	104,224
Bonds payable	25,000	25,000	25,000
Long-term loans payable	74,150	64,270	57,317
Lease liabilities	*	1,033	4,174
Deferred tax liabilities	5,658	4,434	4,780
Net defined benefit liability	6,516	6,630	6,562
Other	5,956	4,757	6,388
Total liabilities	184,467	169,842	169,666
Net assets			
Shareholders' equity	46,125	56,444	69,298
Capital stock	11,100	11,100	11,100
Capital surplus	5,536	5,548	5,548
Retained earnings	29,591	39,898	52,752
Treasury shares	(103)	(103)	(103)
Accumulated other comprehensive income	3,580	6,253	10,159
Valuation difference on available-for-sale securities	5,205	3,852	3,568
Deferred gains or losses on hedges	0	0	2
Foreign currency translation adjustment	(1,809)	1,036	4,665
Remeasurements of defined benefit plans	184	1,364	1,924
Non-controlling interests	5,136	5,831	9,172
Total net assets	54,842	68,529	88,631
Total liabilities and net assets	239,309	238,371	258,297

<sup>\*</sup>Lease liabilities included in "Other" under "Current liabilities" and "Non-current liabilities" in FY2019.

### Consolidated Statement of Income

(Millions of yen)

	2020/03	2021/03	2022/03
Operating revenue	241,080	253,559	301,022
Warehousing fee income	33,980	35,500	35,037
Stevedoring income	28,973	31,090	31,603
Port terminal fee income	17,616	15,720	17,019
Transportation income	110,141	123,359	164,367
Real estate income	9,097	8,914	8,808
Other	41,270	38,974	44,185
Operating cost	211,058	218,094	256,743
Operating gross profit	30,022	35,465	44,278
Selling, general and administrative expenses	18,213	17,804	18,338
Operating profit	11,808	17,661	25,939
Non-operating income	1,180	1,599	1,316
Non-operating expenses	2,457	2,019	1,702
Ordinary profit	10,531	17,240	25,553
Extraordinary income	807	5,683	_
Extraordinary losses	365	3,883	_
Profit (loss) before income taxes	10,973	19,040	25,553
Income taxes	3,801	6,530	7,437
Profit	7,171	12,510	18,115
Profit attributable to non-controlling interests	776	961	3,611
Profit attributable to owners of parent	6,395	11,549	14,503

# Consolidated Statement of Comprehensive Income

(Millions of yen)

•			(iviillions of yer
	2020/03	2021/03	2022/03
Profit	7,171	12,510	18,115
Other comprehensive income	(3,869)	3,125	4,351
Valuation difference on available-for-sale securities	(855)	(1,352)	(284)
Deferred gains or losses on hedges	0	0	2
Foreign currency translation adjustment	(2,171)	2,875	3,454
Remeasurements of defined benefit plans, net of tax	(547)	1,183	564
Share of other comprehensive income of entities accounted for using equity method	(295)	418	614
Comprehensive income	3,302	15,635	22,467
Owners of parent	2,850	14,221	18,410
Non-controlling interests	451	1,413	4,057

# **Consolidated Financial Statements**

MITSUI-SOKO HOLDINGS Co., Ltd. and its Consolidated Subsidiaries Years ended March  $31\,$ 

# Consolidated Statement of Changes in Net Assets

2020/03 (Millions of yen)

	Shareholders' equity				Accumulated	Non-		
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	other comprehensive income	controlling interests	Total net assets
Balance at beginning of current period	11,100	5,464	23,816	(102	40,279	7,125	4,838	52,243
Changes of items during period								
Dividends of surplus	_	_	(620)	_	(620)	_	_	(620)
Profit attributable to owners of parent	_	_	6,395	_	6,395	_	_	6,395
Purchase of treasury shares	_		_	(0)	(0)	_		(0)
Change in treasury shares of parent arising from translations with non-controlling shareholders	_	71		_	71	_	_	71
Net changes of items other than shareholders' equity	_	_	_	_	_	(3,544)	298	(3,246)
Total changes of items during period	_	71	5,774	(0)	5,845	(3,544)	298	2,599
Balance at end of current period	11,100	5,536	29,591	(103)	46,125	3,580	5,136	54,842

2021/03 (Millions of yen)

	Shareholders' equity				Accumulated	Non-		
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	other comprehensive income	controlling interests	Total net assets
Balance at beginning of current period	11,100	5,536	29,591	(103)	46,125	3,580	5,136	54,842
Changes of items during period								
Dividends of surplus	_	_	(1,241)	_	(1,241)	_	_	(1,241)
Profit attributable to owners of parent	_	_	11,549	_	11,549	_	_	11,549
Purchase of treasury shares	_	_	_	(0)	(0)	_	_	(0)
Change in treasury shares of parent arising from translations with non-controlling shareholders	_	11	_	_	11	_	_	11
Net changes of items other than shareholders' equity	_	_	_	_	_	2,672	694	3,367
Total changes of items during period	_	11	10,307	(0)	10,319	2,672	694	13,686
Balance at end of current period	11,100	5,548	39,898	(103)	56,444	6,253	5,831	68,529

2022/03 (Millions of yen)

	Shareholders' equity				Accumulated	Non-		
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	other comprehensive income	controlling interests	Total net assets
Balance at beginning of current period	11,100	5,548	39,898	(103)	56,444	6,253	5,831	68,529
Cumulative effects of changes in accounting policies			(35)		(35)			(35)
Restated balance of changes in accounting policies	11,100	5,548	39,863	(103)	56,408	6,253	5,831	68,493
Changes of items during period								
Dividends of surplus	_	_	(1,614)	_	(1,614)	_	_	(1,614)
Profit attributable to owners of parent	_	_	14,503	_	14,503	_	_	14,503
Purchase of treasury shares	_	_	_	(0)	(0)	_	_	(0)
Change in treasury shares of parent arising from translations with non-controlling shareholders	_	_	_	_	_	_	_	-
Net changes of items other than shareholders' equity	_	_	_	_	_	3,906	3,341	7,247
Total changes of items during period	_		12,889	(0)	12,889	3,906	3,341	20,137
Balance at end of current period	11,100	5,548	52,752	(103)	69,298	10,159	9,172	88,631

### Consolidated Statement of Cash Flows

CEO MESSAGE

Consolidated Statement of Cash Flows			(Millions of ye
	2020/03	2021/03	2022/03
Cash flows from operating activities			
Profit (loss) before income taxes	10,973	19,040	25,553
Depreciation	8,366	8,783	8,721
Amortization of goodwill	1,078	1,053	720
Impairment loss	_	3,407	_
Compensation for removal	(711)	_	_
Increase (decrease) in allowance for doubtful accounts	273	(251)	43
Increase (decrease) in provision for bonuses	18	454	363
Increase (decrease) in net defined benefit liability	73	102	(90)
Interest and dividend income	(647)	(562)	(433)
Interest expenses	1,169	969	859
Share of (profit) loss of entities accounted for using equity method	(94)	(148)	(271)
Loss (gain) on sales of property, plant and equipment	(69)	24	(20)
Loss on retirement of non-current assets	229	136	135
Loss (gain) on sales of investment securities	_	(5,487)	(32)
Loss (gain) on sales of shares of subsidiaries and associates	_	471	_
Loss (gain) on valuation of investment securities	37	_	_
Decrease (increase) in notes and operating accounts receivable—trade	1,772	(4,500)	(7,835)
Increase (decrease) in notes and operating accounts payable—trade	(171)	2,568	3,743
Other, net	758	777	2,742
Subtotal	23,055	26,840	34,198
Interest and dividend income received	763	679	621
Interest expenses paid	(1,203)	(1,002)	(854)
Compensation received	711	(1,002)	(55.1)
Income taxes paid	(2,213)	(5,260)	(10,842)
Net cash provided by (used in) operating activities	21,112	21,257	23,123
Cash flows from investing activities	21,112	21,207	20,120
Purchase of property, plant and equipment	(4,700)	(6,791)	(5,411)
Proceeds from sales of property, plant and equipment	131	176	72
Purchase of intangible assets	(1,030)	(1,206)	(1,850)
Proceeds from sales of intangible assets	4	3	3
Purchase of investment securities	(22)	(123)	(122)
Proceeds from sales of investment securities	(22)	7,388	47
		7,300	47
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	_	1,094	_
Proceeds from sales of shares of subsidiaries and associates		117	
	(1.5)	117	(20)
Payments of loans receivable	(15)	(12)	(26)
Collection of loans receivable	13	157	21
Payments into time deposits	(185)	(186)	(1)
Proceeds from withdrawal of time deposits	318	184	217
Net cash provided by (used in) investing activities	(5,487)	803	(7,049)
Cash flows from financing activities		45.500	
Increase in short-term loans payable	11,712	45,500	116,023
Decrease in short-term loans payable	(11,100)	(41,316)	(120,500)
Proceeds from long-term loans payable	3,291	3,357	3,501
Repayments of long-term loans payable	(14,094)	(16,509)	(13,095)
Proceeds from issuance of bonds	5,000		
Redemption of bonds	(10,000)	(10,000)	
Repayments to non-controlling shareholders	(39)		
Cash dividends paid	(620)	(1,241)	(1,614)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	_	(200)	_
Other, net	(896)	(1,271)	(1,532)
Net cash provided by (used in) financing activities	(16,746)	(21,683)	(17,218)
Effect of exchange rate change on cash and cash equivalents	(503)	960	1,249
Net increase (decrease) in cash and cash equivalents	(1,624)	1,338	104
Cash and cash equivalents at beginning of period	23,004	21,380	22,718
Cash and cash equivalents at end of period	21,380	22,718	22,822

# Group Network

As of March 31, 2022

MITSUI-SOKO Co., Ltd. ·····	·····Tokyo	Warehousing, Port Transportation, Overseas Logistics Service
Mitsui-Soko Kyushu Co., Ltd. ····	·····Fukuoka	Noble Business International Ltd.······Hong Kor
Mitsui-Soko Business Partners Co., Ltd		Mitex (Tianjin) Co., Ltd. Chir
IM Express Co., Ltd.		Mitsui-Soko (Taiwan) Co., LtdTaiwa
Sanso K.K. ·····	·····Tokyo	Mitsui-Soko (Korea) Co., LtdKore
Toko Maruraku Transportation Co., Ltd.····	············ Kanagawa	Mitsui-Soko (Singapore) Pte. LtdSingapor
Sanso Kouun Co., Ltd. ·····		Mitsui-Soko Southeast Asia Pte.Ltd Singapor
Sanko Trucking Co., Ltd.		Mitsui-Soko Vietnam Co.,LtdVietna
Sanei K.K. ·····		Mitsui-Soko (Thailand) Co., Ltd.·····Thailar
Mitsunori Corporation······		Mitsui-Soko (Chiangmai) Co., LtdThailar
Mitsui Warehouse Terminal Service Co., Ltd		Mits Logistics (Thailand) Co., LtdThailar
Sanyu Service Co., Ltd. ······		Mits Transport (Thailand) Co., Ltd Thailar
Kobe Sunso Koun Co., Ltd		MS North Star Logistics Co., LtdThailar
Sun Transport Co., Ltd.	, -	Mitsui-Soko (Malaysia) Sdn. BhdMalays
MK Services Co., Ltd.		Mitsui-Soko Agencies (Malaysia) Sdn. BhdMalays
Seiyu Koun Co., Ltd.		Integrated Mits Sdn. BhdMalays
Hakata Sanso-Butsuryu Co., Ltd.·····		PT Mitsui-Soko Indonesia Indonesia
Naha International Container Terminal, Inc.		Mitsui-Soko (U.S.A.) Inc.
Mitsui-Soko NEA Co.,Ltd.		Mitsui-Soko (Americas) Inc
Mitsui-Soko (China) Investment Co., Ltd.		Mitsui-Soko (Mexico)S.A. de C.V
Mitsui-Soko International Pte. Ltd		Mitsui-Soko (Europe) s.r.o. Czech Republ
Mitex Logistics (Shanghai) Co., Ltd.		PST CLC, a.s. Czech Republ
MSC Trading (Shanghai) Co., Ltd		PST Hungary Kft Hunga
Shanghai MITS Commerce & Trade Co., Ltd		Shanghai Jinjiang Mitsui-Soko International Logistics Co., Ltd.* ··Chir
Mitex Shenzhen Logistics Co., Ltd.		Nantong Sinavico International Logistics Co., Ltd.*Chir
Mitex International (Hong Kong) Ltd.		AW Rostamani Logistics LLC*U.A.
Mitex Multimodal Express Ltd	······Hong Kong	
MITSUI-SOKO EXPRESS Co., Ltd. ·····	······Tokyo	Airfreight Forwarding, Multimodal Forwarding Busines
MSE CHINA (GUANGZHOU) CO., LTD	·····China	MSE EUROPE TASIMACILIK, ORGANIZASYON,
MSE EXPRESS AMERICA, INC.		LOJISTIK LIMITED SIRKETITurke
MSE EXPRESS MEXICO, S.A. DE C.V.		MS EXPRESS SOUTH AFRICA (PTY) LTD South Afric
MSE do Brasil Logistica Ltda.		MSE CHINA (BEIJING) CO., LTD.*Chir
MSE EXPRESS (THAILAND) CO., LTD		PT. PUNINAR MSE INDONESIA*Indones
N.V. MSE EUROPE S.A. ······		MSE FORWARDERS INDIA PVT. LTD.*
IV.V. MOE EONOTE G.A.	Beigiairi	WOLF ONWARDEN WHAT VI. ED.
MITSUI-SOKO LOGISTICS Co., Ltd.····	·····Tokyo	Third Party Logistics (3PL) Busines
Hokkaimitsui-Soko Logistics Co., Ltd. ·····	······ Hokkaido	Co-next Inc. ——Toky
MS Logitech Service Co., Ltd.	·····Osaka	
MITSUI-SOKO SUPPLY CHAIN SOLUTIONS,		Supply Chain Management Support Busines
	INC. ······ Tokyo	Supply Chain Management Support Busines  MS Supply Chain Solutions (Malaysia) Sdn. BhdMalays
Logistics Operation Service Co., Ltd. ·····	INC. ······· Tokyo	
Logistics Operation Service Co., Ltd	INC. ······ Tokyo ·····Tokyo ·····Thailand	
Logistics Operation Service Co., Ltd	INC. ······ Tokyo  Tokyo  Thailand  Osaka	MS Supply Chain Solutions (Malaysia) Sdn. Bhd······Malays  Land Transportation Busines
Logistics Operation Service Co., Ltd.  MS Supply Chain Solutions (Thailand) Ltd.  MITSUI-SOKO TRANSPORT Co., Ltd.  Marukyo Logistics Co., Ltd.(Osaka)	INC. ······ Tokyo  Tokyo  Thailand  Osaka  Osaka	MS Supply Chain Solutions (Malaysia) Sdn. Bhd······Malays  Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam
Logistics Operation Service Co., Ltd	INC. Tokyo Tokyo Thailand Osaka Osaka Ehime	MS Supply Chain Solutions (Malaysia) Sdn. Bhd······Malays  Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam  Marukyo Shokusan Co., Ltd. Osak
Logistics Operation Service Co., Ltd.  MS Supply Chain Solutions (Thailand) Ltd.  MITSUI-SOKO TRANSPORT Co., Ltd.  Marukyo Logistics Co., Ltd.(Osaka)  Marukyo Logistics Co., Ltd.(Ehime)	INC. ····· Tokyo  Tokyo  Thailand  Osaka  Osaka  Ehime  Ehime	MS Supply Chain Solutions (Malaysia) Sdn. Bhd······Malays  Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam  Marukyo Shokusan Co., Ltd. Osal  Kiwa General Service Co., Ltd. Wakayam
Logistics Operation Service Co., Ltd.  MS Supply Chain Solutions (Thailand) Ltd.  MITSUI-SOKO TRANSPORT Co., Ltd.  Marukyo Logistics Co., Ltd.(Osaka)  Marukyo Logistics Co., Ltd.(Ehime)  AMT Co., Ltd.  Marukyo Transportation Co., Ltd.	INC. ······ Tokyo  Tokyo  Thailand  Osaka  Osaka  Ehime  Ehime  Fukuoka	Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam  Marukyo Shokusan Co., Ltd. Osal  Kiwa General Service Co., Ltd. Wakayam  Shanghai Marukyo Transportation Co., Ltd. Chir
Logistics Operation Service Co., Ltd.  MS Supply Chain Solutions (Thailand) Ltd.  MITSUI-SOKO TRANSPORT Co., Ltd.  Marukyo Logistics Co., Ltd.(Osaka)  Marukyo Logistics Co., Ltd.(Ehime)  AMT Co., Ltd.  Marukyo Transportation Co., Ltd.  Marukyo Group Cooperative	INC. Tokyo Tokyo Tokyo Thailand Osaka Osaka Ehime Ehime Fukuoka Osaka	Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam Marukyo Shokusan Co., Ltd. Osal Kiwa General Service Co., Ltd. Wakayam Shanghai Marukyo Transportation Co., Ltd. Chir Zhangjiagang Bonded Area
Logistics Operation Service Co., Ltd.  MS Supply Chain Solutions (Thailand) Ltd.  MITSUI-SOKO TRANSPORT Co., Ltd.  Marukyo Logistics Co., Ltd.(Osaka)  Marukyo Logistics Co., Ltd.(Ehime)  AMT Co., Ltd.  Marukyo Transportation Co., Ltd.  Marukyo Group Cooperative	INC. Tokyo Tokyo Tokyo Thailand Osaka Osaka Ehime Ehime Fukuoka Osaka	Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam  Marukyo Shokusan Co., Ltd. Osal  Kiwa General Service Co., Ltd. Wakayam  Shanghai Marukyo Transportation Co., Ltd. Chir
Logistics Operation Service Co., Ltd.  MS Supply Chain Solutions (Thailand) Ltd.  MITSUI-SOKO TRANSPORT Co., Ltd.  Marukyo Logistics Co., Ltd.(Osaka)  Marukyo Logistics Co., Ltd.(Ehime)  AMT Co., Ltd.  Marukyo Transportation Co., Ltd.  Marukyo Group Cooperative  Swallow Logistics Co., Ltd.	INC Tokyo	Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd. Saitam Marukyo Shokusan Co., Ltd. Osal Kiwa General Service Co., Ltd. Wakayam Shanghai Marukyo Transportation Co., Ltd. Chir Zhangjiagang Bonded Area
MITSUI-SOKO SUPPLY CHAIN SOLUTIONS, Logistics Operation Service Co., Ltd	INC Tokyo Tokyo Tokyo Osaka Osaka Ehime Ehime Ehime Fukuoka Osaka Vakayama	MS Supply Chain Solutions (Malaysia) Sdn. BhdMalays  Land Transportation Busines  Fujimatsu Unyu Souko Co., Ltd

<sup>\*</sup>Companies accounted for using equity method

# Company Information/Investor Information

As of March 31, 2022

#### Company Information

■ Company name MITSUI-SOKO HOLDINGS Co., Ltd.

■ Date of establishment October 11, 1909

■ Head office 3-20-1, Nishi-Shimbashi,

Minato-ku, Tokyo 105-0003, Japan

Paid-in capital ¥11.100.000.000

■ Accounting period From April 1 every year to March 31

the following year

Accounting auditors KPMG AZSA LLC

■ Main business areas Logistics business, real estate business

■ Companies for consolidated financial statements

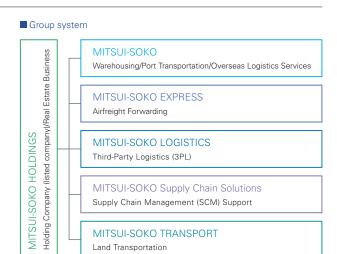
Consolidated subsidiaries: 79

Companies accounted for using equity method: 6

Number of employees 8,172 (non-consolidated 855)

Websites (corporate website)

> https://www.mitsui-soko.com/en (Investor relations website) https://msh.mitsui-soko.com/en/ir/



#### Stock Information

Common stock authorized 80 000 000 shares ■ Common stock issued 24,883,002 shares

■ Number of shareholders 7,586 ■ Number of shares 100 shares

per trading unit

■ Stock exchange listing Tokyo Stock Exchange

■ Securities code

■ Shareholder register agent Sumitomo Mitsui Trust Bank, Limited

1-4-1 Marunouchi, Chivoda-ku, Tokvo

#### Treasury stock Financial institutions 46K shares 0.18% 12,080K shares 48.55% Individuals and others 4,297K shares Total

17.27% Foreign corporations, 24,883K etc. 6,149K shares 24.71% Domestic corporations 1,751K shares 7.04%

Breakdown of shareholders

Securities companies 557K shares 2.24%

Note: The number of shares has been rounded down to the nearest thousand, while the ratio of the number of shares is rounded to the second decimal place.

shares

#### ■ Major shareholders

Name	Number of shares held (in thousands)	Percentage of total shares held
The Master Trust Bank of Japan, Ltd. (Trust accounts)	3,218	12.95
Custody Bank of Japan, Ltd. (Trust accounts)	2,703	10.88
TAIJU LIFE INSURANCE Co., Ltd.	1,569	6.31
Mitsui Sumitomo Insurance Co., Ltd.	1,401	5.64
Sumitomo Mitsui Banking Corporation	696	2.80
Mitsui-Soko Group Employee Shareholders	540	2.17
Takenaka Corporation	496	2.00
Sumitomo Mitsui Trust Bank, Ltd.	437	1.76
THE BANK OF NEW YORK MELLON 140044	362	1.46
The Iyo Bank, Ltd.	325	1.31

The number of shares held has been rounded down to the nearest thousand. The percentage of total shares held is calculated by rounding to the second decimal place and subtracting treasury stock (46,684 shares).

#### ■ ESG-Related External Evaluations



Relative Index



#### 2022 CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX

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