

Financial Report for the Fiscal Year ended September 30, 2010
Supplementary Materials



November 8, 2010
MITSUI-SOKO CO., LTD.



Supplementary Materials of the Financial Report for the Six Months ended September 30, 2010

(1) Company profile

Company Name:	MITSUI-SOKO CO., LTD.
Representative:	Kazuo Tamura, President
Head Office:	22-23 Kaigan 3-chome, Minato-ku, Tokyo, Japan
Branch Offices:	Kanto (Tokyo and Yokohama), Chubu (Nagoya and Yokkaichi), Kansai (Osaka and Kobe), Kyushu (Fukuoka and Kitakyushu)
Established:	October 11, 1909
Capital:	¥11.1 billion
Number of Shares Issued:	124,415,013
Number of Employees:	808 (As of September 30, 2010) (38 more than the same period last year)
Businesses:	Warehousing, Port terminal operation, Overland transport, Transport handling, Combined transports (land, sea and air) and related handling work, Customs clearance, Agent for the registration of international ships, Leasing of real estate, etc.
Overseas:	U.S.A., the Netherlands, Germany, Czech Republic, Poland, Finland, U.A.E., Singapore, Malaysia, Thailand, Indonesia, the Philippines, Vietnam, Hong Kong, China, Taiwan and South Korea

【Consolidated basis】

No. of subsidiaries:	25 domestic and 24 overseas
No. of employees:	3,045 for logistics operations, 16 for real estate operations, 88 for work common to the entire group; Total of 3,149 (1 more than the same period last year) 1,966 employed domestically (16 more than the same period last year) 1,183 employed overseas (15 less than the same period last year) Total of 3,149 (1 more than the same period last year)
Assets:	¥91,966 million in logistics operations, ¥62,652 million in real estate operations (59:41), ¥31,486 million in work common to the entire group; Total of ¥186,106 million (Breakdown: ¥149,719 million in domestic assets, ¥8,541 million in overseas assets)



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(3) Business Volume in the Logistics Sector

Consolidated basis		1st Half ended Sept. 30, 2009				1st Half ended Sept. 30, 2010			
		Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total	Parent Co (Kyushyu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Consolidated Total
Storage in warehouse	Average storage balance (in thousands of tons)	482	50	420	952	453	47	239	739
	Rate of goods turnover	30.5%	36.2%	29.4%	30.3%	32.1%	35.4%	80.3%	48.1%
	Storage area (in thousands of square meters)	675	66	298	1,039	637	57	297	991
Handling in warehouse	Incoming (in thousands of tons)	872	108	676	1,656	877	99	1,149	2,125
	Outgoing (in thousands of tons)	897	113	856	1,866	858	100	1,196	2,154
Work at container terminal	Volume handled (in thousands of tons)	8,180	1,497	—	9,677	11,697	1,872	—	13,569
Domestic transport	Volume transported (in thousands of tons)	5,341	478	—	5,819	5,692	851	—	6,543
International transport	Volume transported (in thousands of tons)	456	—	60	516	560	—	115	675
Distribution&processing	Sales proceeds (in millions of yen)	481	—	54	535	193	—	72	265

Consolidated basis		1st Half ended Sept. 2009	Details of increase/decrease				1st Half ended Sept. 2010	
			Parent Co (Kyushu spin-off)	Domestic subsidiaries	Overseas subsidiaries	Total increase/ decrease		Ratio of increase/ decrease
Storage in warehouse	Average storage balance (in thousands of tons)	952	(29)	(3)	(181)	(213)	(22.4)%	739
	Rate of goods turnover	30.3%	+1.6%	(0.8)%	+50.9%	+17.8%	—	48.1%
	Storage area (in thousands of square meters)	1,039	(38)	(9)	(1)	(48)	(4.6)%	991
Handling in warehouse	Incoming (in thousands of tons)	1,656	+5	(9)	+473	+469	+28.3%	2,125
	Outgoing (in thousands of tons)	1,866	(39)	(13)	+340	+288	+15.4%	2,154
Work at container terminal	Volume handled (in thousands of tons)	9,677	+3,517	+375	—	+3,892	+40.2%	13,569
Domestic transport	Volume transported (in thousands of tons)	5,819	+351	+373	—	+724	+12.4%	6,543
International transport	Volume transported (in thousands of tons)	516	+104	—	+55	+159	+30.8%	675
Distribution & processing	Sales proceeds (in millions of yen)	535	(288)	—	+18	(270)	(50.5)%	265



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(4) Business Volume in the Logistics Sector by segments

	Domestic logistics operations					Domestic port terminal operations					Overseas logistics operations				
Storage & handling in warehouse	(1,000 tons)										(1,000 tons)				
	FY2011	Incoming	Outgoing	Av. Balance	Turnover						FY2011	Incoming	Outgoing	Av. Balance	Turnover
	1st Half (1H)	976	959	499	32.4%						1st Half (1H)	1,149	1,196	239	80.3%
	1H 11/1H 10	-0.4%	-5.1%	-6.2%	1.4%						1H 11/1H 10	69.9%	39.7%	-43.0%	51.0%
	1H 11/2H 10	8.0%	3.0%	2.3%	1.2%						1H 11/2H 10	0.6%	-0.9%	-25.2%	20.1%
	FY2010	Incoming	Outgoing	Av. Balance	Turnover						FY2010	Incoming	Outgoing	Av. Balance	Turnover
1st Half (1H)	980	1,010	532	31.0%						1st Half (1H)	676	856	420	29.4%	
2nd Half (2H)	903	931	488	31.2%						2nd Half (2H)	1,142	1,206	320	60.2%	
Transportation	(1,000 tons)					(1,000 tons)					NVO (ton)				
	FY2011	Overland				FY2011	Overland				FY2011	Japan IN/OUT	Overseas IN/OUT		
	1st Half (1H)	4,599				1st Half (1H)	998				1st Half (1H)	473,452	198,684		
	1H 11/1H 10	21.5%				1H 11/1H 10	6.5%				1H 11/1H 10	19.4%	71.0%		
	1H 11/2H 10	4.6%				1H 11/2H 10	9.0%				1H 11/2H 10	5.7%	6.5%		
	FY2010	Overland				FY2010	Overland				FY2010	Japan IN/OUT	Overseas IN/OUT		
1st Half (1H)	3,784				1st Half (1H)	937				1st Half (1H)	396,382	116,160			
2nd Half (2H)	4,398				2nd Half (2H)	916				2nd Half (2H)	447,727	186,637			
Port terminal operation	(1,000 tons)					(TEU)									
	FY2011	Import	Export			FY2011	Terminal								
	1st Half (1H)	515	977			1st Half (1H)	433,895								
	1H 11/1H 10	18.2%	29.2%			1H 11/1H 10	39.8%								
	1H 11/2H 10	6.5%	8.1%			1H 11/2H 10	15.4%								
	FY2010	Import	Export			FY2010	Terminal								
1st Half (1H)	436	756			1st Half (1H)	310,373									
2nd Half (2H)	483	904			2nd Half (2H)	375,848									
Other	Custom (number of cases)					Agency (TEU)					<div style="border: 1px solid black; padding: 10px; background-color: #e0f0ff;"> FY2011: year ending March 31, 2011 FY2010: year ended March 31, 2010 1st Half: April 1 - September 30 2nd Half: October 1 - March 31 </div>				
	FY2011	Import	Export			FY2011	Booking Handling								
	1st Half (1H)	38,565	29,748			1st Half (1H)	52,025								
	1H 11/1H 10	7.8%	10.6%			1H 11/1H 10	17.7%								
	1H 11/2H 10	4.9%	3.4%			1H 11/2H 10	5.4%								
	FY2010	Import	Export			FY2010	Booking Handling								
1st Half (1H)	35,785	26,885			1st Half (1H)	44,185									
2nd Half (2H)	36,779	28,775			2nd Half (2H)	49,344									



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(1)Comparative Consolidated Balance Sheet

(Unit: Millions of yen)

		Mar. 31, 2010	Sept. 30, 2010	Change	Main factors for change
Current assets	Cash & deposits	16,355	21,302	4,947	Temporary buildup due to front-loading of financing
	Notes & accounts receivable	12,549	12,835	286	
	Deferred income taxes	744	819	75	
	Other current assets	2,594	3,274	680	
	Allowance for doubtful accounts	(27)	(24)	3	
Fixed assets	Buildings & structures, net	56,133	63,888	7,755	Acquisition of the Misato Logistics Center
	Machinery & delivery equipment, net	3,265	3,211	(54)	
	Land	47,884	55,893	8,009	Acquisition of the Misato Logistics Center
	Construction in progress	5,616	2,265	(3,351)	
	Other PP&E, net	1,939	2,143	204	
	Intangibles, net	4,871	5,007	136	
	Investment securities	13,041	11,262	(1,779)	
	Long-term loans	410	443	33	
	Deferred income taxes	447	488	41	
	Prepaid pension costs	1,112	1,059	(53)	
Other investments	2,735	2,300	(435)		
Allowance for doubtful accounts	(30)	(65)	(35)		
Current liabilities	Notes & accounts payable	6,388	6,568	180	
	Short-term borrowings¤t portion of long-term debt	19,030	18,321	(709)	
	Accrued income taxes	1,284	919	(365)	
	Accrued bonus	1,454	1,458	4	
	Other current liabilities	6,121	6,932	811	
Long-term liabilities	Bonds	21,000	41,000	20,000	Up due to bond issue
	Long-term borrowings	56,174	53,818	(2,356)	
	Deferred income taxes	1,326	571	(755)	
	Accrued pension and severance costs	2,202	2,172	(30)	
	Other long-term liabilities	4,368	4,322	(46)	
Common stock	11,100	11,100	0		
Capital surplus	5,563	5,563	0		
Retained earnings	31,552	32,395	843		
Treasury stock, at cost	(98)	(98)	0		
Unrealized gains on available-for-sale securities	2,705	1,765	(940)		
Foreign currency translation adjustments	(1,845)	(2,007)	(162)		
Minority interests	1,313	1,301	(12)		
Total liabilities, minority interests and shareholders' equity	169,643	186,106	16,463		



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(2)Comparative Consolidated Income Statement

(Unit: Millions of yen)

		Six months ended Sept. 2009			Six months ended Sept. 2010			Change			Main factors for change
		1st Quarter	2nd Quarter	1st Half	1st Quarter	2nd Quarter	1st Half	1st Quarter	2nd Quarter	1st Half	
Net revenue	Storage service	3,484	3,336	6,821	3,083	3,110	6,194	(401)	(226)	(627)	Down 518 on nonconsolidated bases
	Warehouse handling services	1,844	1,909	3,754	1,967	2,041	4,009	123	132	255	Up 25 on nonconsolidated bases
	Port terminal services	3,972	4,255	8,227	5,276	5,195	10,471	1,304	940	2,244	Up 1,456 on nonconsolidated bases
	Transportation services	5,844	6,133	11,977	6,999	7,309	14,308	1,155	1,176	2,331	Up 1,778 on nonconsolidated bases
	Real estate	2,977	2,973	5,951	3,087	3,056	6,144	110	83	193	
	Other	3,239	3,262	6,502	3,255	3,229	6,485	16	(33)	(17)	
	Total	21,363	21,870	43,234	23,670	23,943	47,613	2,307	2,073	4,379	
Cost of sales	Direct operation expenses	8,066	8,458	16,525	9,765	10,038	19,803	1,699	1,580	3,278	
	Lease and rental	1,780	1,724	3,504	1,714	1,570	3,284	(66)	(154)	(220)	
	Depreciation expenses	1,321	1,342	2,663	1,459	1,547	3,006	138	205	343	
	Salaries & benefits	3,377	3,289	6,666	3,381	3,350	6,731	4	61	65	
	Other	3,764	3,850	7,614	3,912	4,106	8,018	148	256	404	
	Total	18,309	18,666	36,975	20,232	20,613	40,845	1,923	1,947	3,870	
Gross Profit		3,053	3,204	6,258	3,437	3,330	6,768	384	126	510	
SG&A	Depreciation expenses	148	144	292	161	165	326	13	21	34	
	Remuneration salaries & benefits	818	785	1,603	764	742	1,507	(54)	(43)	(96)	
	Other	714	693	1,408	779	806	1,586	65	113	178	
	Total	1,681	1,623	3,304	1,705	1,714	3,420	24	91	116	
Operating income		1,372	1,581	2,953	1,732	1,615	3,347	360	34	394	
Nonoperating income	Interest and dividends	106	14	121	125	8	134	19	(6)	13	
	Equity in earnings of associated companies	19	20	40	21	17	39	2	(3)	(1)	
	Other	105	162	267	90	96	186	(15)	(66)	(81)	
	Total	231	198	430	238	121	359	7	(77)	(71)	
Nonoperating expense	Interest expense	379	388	768	390	391	781	11	3	13	
	Other	218	220	439	273	198	471	55	(22)	32	
	Total	598	609	1,207	664	589	1,253	66	(20)	46	
Ordinary income		1,006	1,170	2,176	1,306	1,148	2,454	300	(22)	278	
Extraordinary gains	Gain on sales of fixed assets	-	-	-	243	-	243	243	-	243	
	Gain on sales of investment securities	-	213	213	-	-	-	-	(213)	(213)	
	Total	-	213	213	243	-	243	243	(213)	30	
Extraordinary losses	Loss on disposal of fixed assets	-	-	-	302	24	327	302	24	327	
	Unrealized loss on investment securities	16	49	65	163	34	197	147	(15)	132	
	Loss on restructuring of subsidiaries and affiliates business	-	199	199	-	-	-	-	(199)	(199)	
	Loss on sales of fixed assets	20	-	20	-	-	-	(20)	-	(20)	
	Total	16	103	120	67	28	95	51	(75)	(25)	
Total	52	352	405	533	87	620	481	(265)	215		
Income before income taxes		953	1,030	1,984	1,016	1,060	2,077	63	30	93	
Income taxes		579	573	1,153	468	209	678	(111)	(364)	(475)	
Minority interest in net income		(1)	5	4	(2)	(0)	(2)	(1)	(5)	(6)	
Net income		374	451	826	549	851	1,401	175	400	575	



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(3)Comparative Consolidated Cash Flows

(Unit: Millions of yen)

		1st Half ended Sept. 2009	1st Half ended Sept. 2010	Change	Main factors for change
Operating activities	Income before income taxes	1,984	2,077	93	
	Depreciation expense	2,956	3,333	377	
	Increase(decrease) in allowance for doubtful accounts	1	32	31	
	Increase(decrease) in accrued bonus	10	5	(5)	
	Increase(decrease) in accrued pension and severance costs	35	(29)	(64)	
	Equity in (earnings)losses of nonconsolidated subsidiaries and affiliates	(40)	(39)	1	
	(Gain) loss on sales of PP&E and investment securities	(201)	(256)	(55)	
	Loss on disposal of PP&E	-	57	57	
	Unrealized loss (gain) on investment securities	65	197	132	
	(Increase)decrease in trade receivables	1,217	(426)	(1,643)	
	Increase(decrease) in trade payables	(389)	256	645	
	Other, net	1,121	293	(828)	
	Income taxes paid	(414)	(1,198)	(784)	
	Net cash provided by operating activities	6,348	4,302	(2,046)	
Investing activities	Purchases of investment securities	(100)	(4)	96	
	Proceeds from sales of investment securities	336	-	(366)	
	Purchases of fixed assets	(2,996)	(16,248)	(13,252)	Acquisition of the Misato Logistics Center
	Proceeds from sales of fixed assets	81	651	570	
	Payments for loans extended	(111)	(109)	2	
	Proceeds from loans collected	58	49	(9)	
	Other, net	(21)	0	21	
Net cash used in investing activities	(2,752)	(15,660)	(12,908)		
Financing activities	Proceeds from short-term borrowings	3,664	1,814	(1,850)	
	Repayments for short-term borrowings	(3,547)	(1,896)	1,651	
	Proceeds from long-term borrowings	9,000	4,567	(4,433)	
	Repayments for long-term borrowings	(4,458)	(7,495)	(3,037)	
	Corporate bond issued	6,000	20,000	14,000	
	Corporate bond redeemed	(5,000)	-	5,000	
	Dividends paid	(597)	(558)	39	
	Other, net	24	(13)	(37)	
Net cash provided by financing activities	5,083	16,416	11,333		
Translation adjustments on cash and cash equivalents	126	(104)	(230)		
Net increase(decrease) in cash and cash equivalents	8,805	4,954	(3,851)		
Cash and cash equivalents at the beginning of term	14,154	16,115	1,961		
Cash and cash equivalents at the end of term	22,960	21,070	(1,890)		



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(4)Comparative Nonconsolidated Balance Sheet

(Unit: Millions of yen)

		Mar. 31, 2010	Sept. 30, 2010	Change	Main factors for change
Current assets	Cash & deposits	12,257	17,261	5,004	Temporary buildup due to front-loading of financing
	Notes & accounts receivable	8,251	8,507	256	
	Deferred income taxes	548	610	62	
	Other current assets	1,979	2,526	547	
	Allowance for doubtful accounts	(6)	(4)	2	
Fixed assets	Buildings & structures, net	52,992	60,867	7,875	Acquisition of the Misato Logistics Center
	Land	43,192	51,208	8,016	Acquisition of the Misato Logistics Center
	Other PP&E, net	3,906	4,071	165	
	Construction in progress	5,616	2,253	(3,363)	
	Intangible, net	4,713	4,830	117	
	Investment securities	17,633	15,947	(1,686)	
	Long-term loans	1,045	294	(751)	
	Prepaid pension cost	1,112	1,059	(53)	
	Other investment	2,551	2,145	(406)	
	Allowance for doubtful accounts	(850)	(65)	785	
Current liabilities	Notes & accounts payable	4,739	4,734	(5)	
	Short-term borrowings & current portion of long-term debt	17,823	17,838	15	
	Accrued income taxes	980	616	(364)	
	Accrued bonus	890	860	(30)	
	Other current liabilities	4,741	5,574	833	
Long-term liabilities	Bonds	21,000	41,000	20,000	Up due to bond issue
	Long-term borrowings	55,117	52,804	(2,313)	
	Deferred income taxes	711	206	(505)	
	Accrued pension and severance costs	39	38	(1)	
	Other long-term liabilities	4,676	4,048	(628)	
Common stock		11,100	11,100	0	
Capital surplus		5,563	5,563	0	
Retained earnings		25,128	25,583	455	
Treasury stock at cost, net		(98)	(98)	0	
Unrealized gain on available-for-sale securities		2,530	1,647	(883)	
Total liabilities and net assets		154,947	171,517	16,570	



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(5)Comparative Nonconsolidated Income Statement

(Unit: Millions of yen)

		Six months ended Sept. 30, 2009			Six months ended Sept. 30, 2010			Change			Main factors for change
		1st Quarter	2nd Quarter	1st Half	1st Quarter	2nd Quarter	1st Half	1st Quarter	2nd Quarter	1st Half	
Net revenue	Storage services	2,651	2,542	5,193	2,310	2,364	4,675	(341)	(178)	(518)	
	Warehouse handling services	996	976	1,973	1,015	983	1,998	19	7	25	
	Port terminal services	3,007	3,194	6,201	3,867	3,790	7,657	860	596	1,456	Up due to increase of handling volume at container terminal
	Transportation services	4,349	4,499	8,849	5,250	5,376	10,627	901	877	1,778	
	Real estate	3,023	3,019	6,043	3,134	3,103	6,237	111	84	194	
	Other	2,470	2,508	4,978	2,474	2,469	4,943	4	(39)	(35)	
	Total	16,499	16,741	33,241	18,053	18,086	36,140	1,554	1,345	2,899	
Cost of sales	Direct operation expense	7,304	7,566	14,871	8,610	8,713	17,323	1,306	1,147	2,452	
	Lease and rental	1,188	1,149	2,337	1,174	1,045	2,220	(14)	(104)	(117)	
	Depreciation expense	1,117	1,127	2,244	1,267	1,348	2,616	150	221	372	
	Taxes	376	370	747	409	406	816	33	36	69	
	Salaries	1,208	1,152	2,361	1,216	1,198	2,415	8	46	54	
	Other	2,636	2,679	5,316	2,786	2,927	5,713	150	248	397	
	Total	13,831	14,048	27,880	15,465	15,640	31,105	1,634	1,592	3,225	
Gross profit		2,668	2,692	5,360	2,588	2,446	5,034	(80)	(246)	(326)	
SG&A	Depreciation expense	158	153	312	170	174	344	12	21	32	
	Remuneration & salaries	554	530	1,084	508	505	1,014	(46)	(25)	(70)	
	Other	536	539	1,076	590	576	1,166	54	37	90	
	Total	1,249	1,226	2,475	1,269	1,256	2,525	20	30	50	
Operating income		1,418	1,466	2,885	1,318	1,190	2,508	(100)	(276)	(377)	
Nonoperating income	Interest and dividends	436	9	445	459	138	598	23	129	153	
	Other	51	56	108	54	33	88	3	(23)	(20)	
	Total	487	67	555	514	171	686	27	104	131	
Nonoperating expense	Interest expense	362	376	739	381	381	762	19	5	23	
	Other	198	176	375	246	181	427	48	5	52	
	Total	561	553	1,115	627	562	1,190	66	9	75	
Ordinary income		1,345	979	2,324	1,205	799	2,004	(140)	(180)	(320)	
Extraordinary gains	Gain on sales of fixed assets	—	—	—	243	—	243	243	—	243	
	Gain on sales of investment securities	—	211	211	—	—	—	—	(211)	(211)	
	Other	—	—	—	—	31	31	—	31	31	
	Total	—	211	211	243	31	275	243	(180)	64	
Extraordinary loss	Loss on disposal of assets	—	—	—	302	24	327	302	24	327	
	Unrealized loss on investment securities	16	49	65	163	34	197	147	(15)	132	
	Loss on sales of assets	20	0	20	—	—	—	(20)	—	(20)	
	Other	16	79	96	67	28	95	51	(51)	(1)	
Total	52	129	181	533	87	620	481	(42)	439		
Income before income taxes		1,292	1,062	2,355	915	743	1,659	(377)	(319)	(696)	
Income taxes - current		276	709	986	252	353	605	(24)	(356)	(381)	
Income taxes - deferred		199	(234)	(34)	63	(23)	39	(136)	211	73	
Net income		815	586	1,402	599	414	1,014	(216)	(172)	(388)	



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(6)List of Cargo Volume in Warehouse (Nonconsolidated)

FY2011: year ending March 31, 2011

1.Storage balance

	Mar.31,2005	Mar.31,2006	Mar.31,2007	Mar.31,2008	Mar.31,2009	Mar.31,2010
Tons (1,000 tons)	470	457	480	476	491	438
Amount (Millions of yen)	133,912	161,165	177,370	160,360	172,672	228,350

	Sep.30, 2005	Sep.30, 2006	Sep.30, 2007	Sep.30, 2008	Sep.30, 2009	Sep.30, 2010
Tons (1,000 tons)	458	502	473	477	466	457
Amount (Millions of yen)	134,810	166,214	166,157	182,727	190,972	250,396

2.Change in monthly balance (April 1, 2010-September 30, 2010)

	30-Apr	31-May	30-Jun	31-Jul	31-Aug	30-Sep
Tons (1,000 tons)	442	451	447	453	465	457
Amount (Millions of yen)	230,882	242,644	243,364	249,540	251,926	250,396

3.Warehouse volume

		FY2007	FY2008	FY2009	FY2010	FY2011
Tons (1,000 tons)	1st Half	1,231	1,223	991	872	877
	2nd Half	1,180	1,176	846	811	-
	Total for year	2,411	2,399	1,837	1,683	-
Amount (Millions of yen)	1st Half	383,460	357,352	388,654	299,425	323,152
	2nd Half	429,035	372,898	293,831	344,925	-
	Total for year	812,495	730,250	632,485	644,350	-

4.Turnover rate

		FY2007	FY2008	FY2009	FY2010	FY2011
Tons	1st Half	41.8%	42.4%	34.8%	30.5%	32.1%
	2nd Half	39.6%	42.6%	29.1%	31.0%	-
	Total for year	40.7%	42.5%	31.9%	30.7%	-
Amount	1st Half	39.2%	34.8%	32.4%	26.2%	21.4%
	2nd Half	38.6%	36.7%	28.2%	26.9%	-
	Total for year	38.9%	35.7%	30.3%	26.6%	-

5.Monthly turnover rate (April 1, 2010 - September 30, 2010)

	30-Apr	31-May	30-Jun	31-Jul	31-Aug	30-Sep
Tons	35.4%	30.4%	30.6%	33.2%	31.8%	31.1%
Amount	24.9%	19.7%	19.7%	22.8%	20.6%	20.8%

6.Warehouse floor space (Storage area)

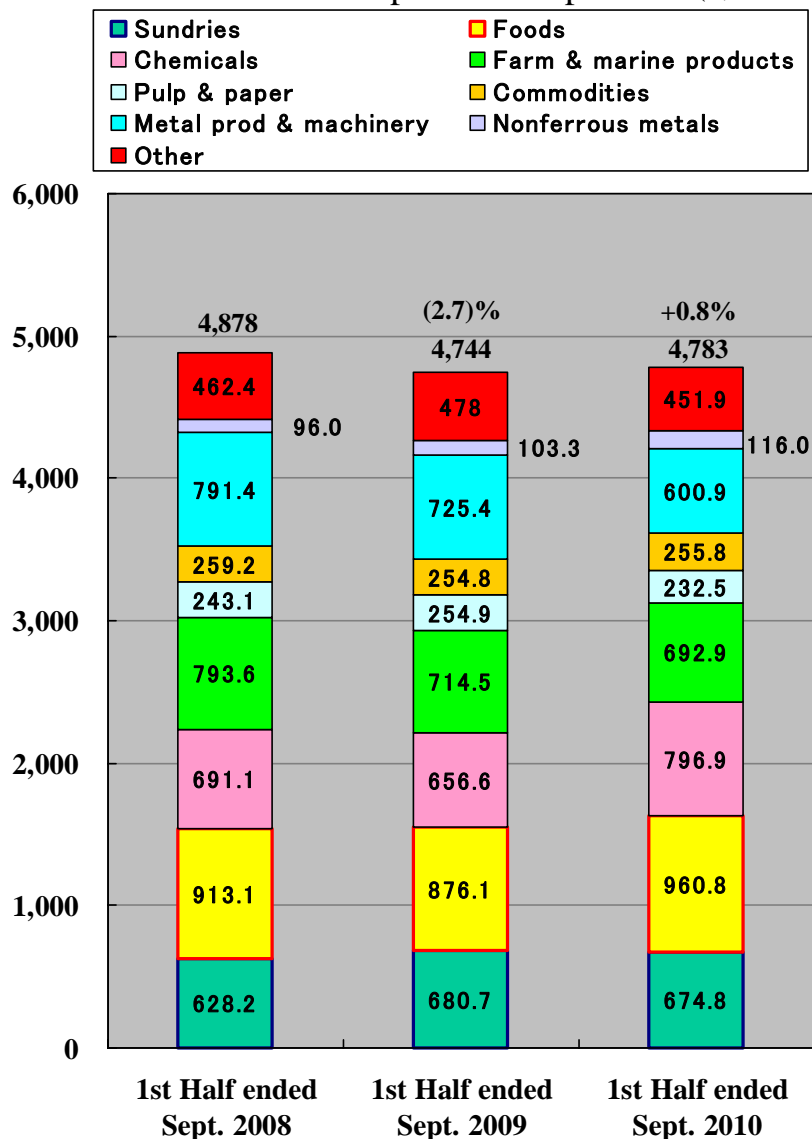
	Mar.31,2006	Mar.31,2007	Mar.31,2008	Mar.31,2009	Mar.31,2010	Sep.30,2010
Area (1,000 sq. meters)	629	631	622	671	647	637



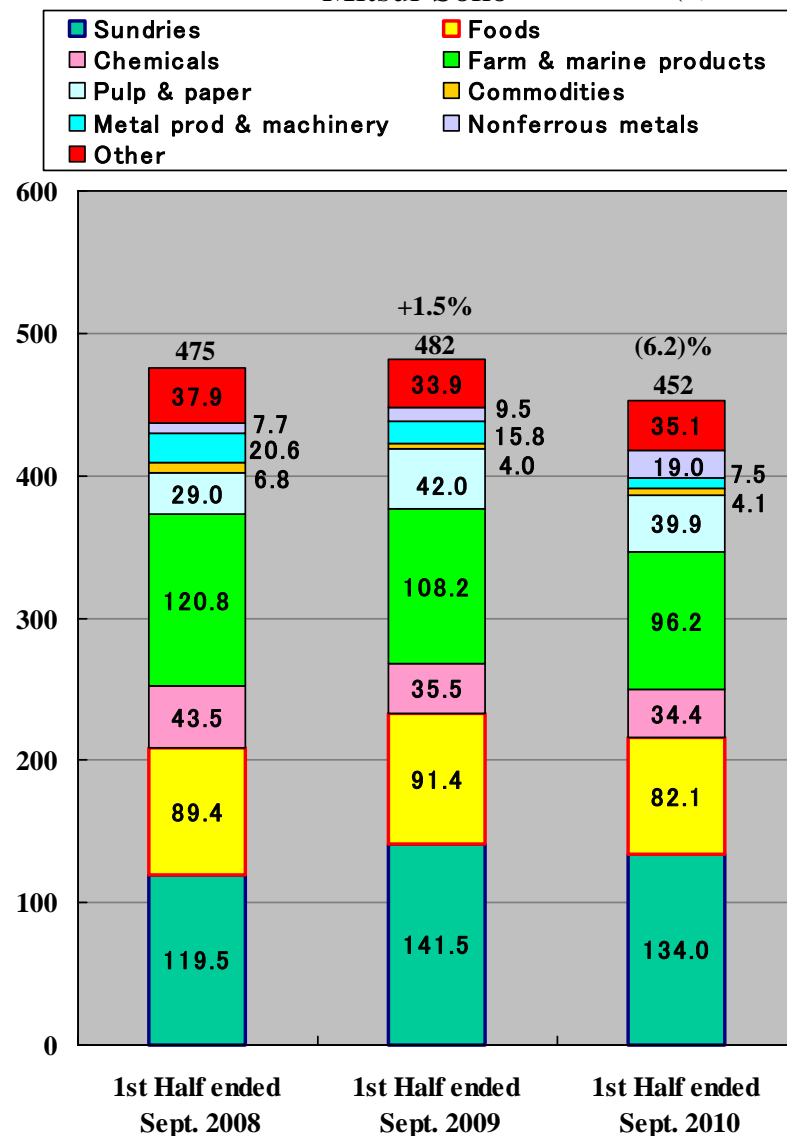
Supplementary Materials

(7) Handling Volume (Storage Balance • Tons)

21 main companies in Japan (1,000 Tons)



Mitsui-Soko (1,000 Tons)





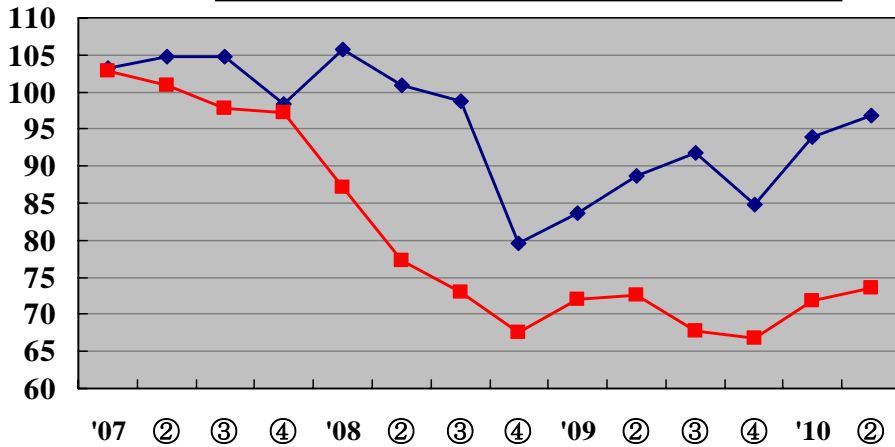
Supplementary Materials

(8) Quarterly Business Volume

Warehouse Division

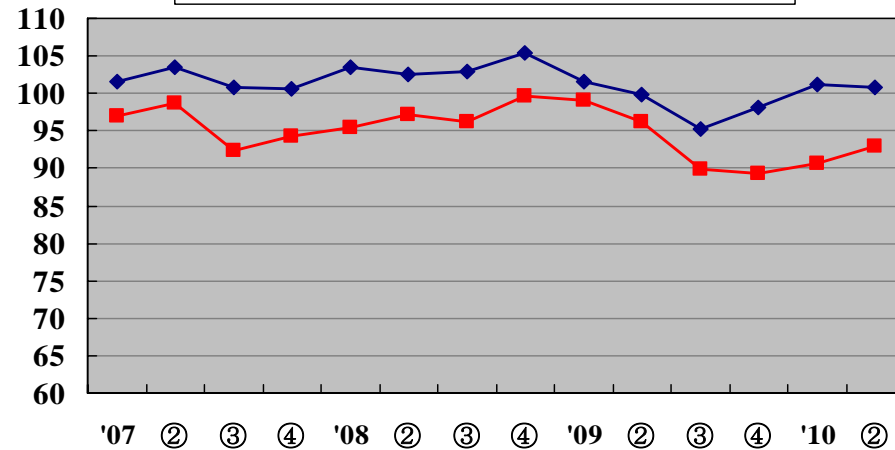
Receiving Cargo Volume

◆ 21 main companies in Japan: FY2007=100
 ■ Mitsui-Soko: FY2007=100



Storage Volume

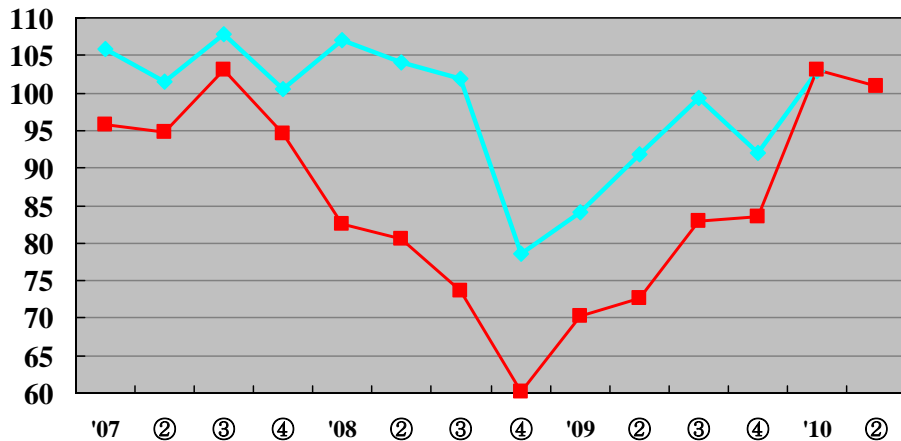
◆ 21 main companies in Japan: FY2007=100
 ■ Mitsui-Soko: FY2007=100



Port Terminal Division

Container Handling Volume

◆ 5 main port terminals in Japan: FY2007=100
 ■ Container Mitsui-Soko: FY2007=100



*Statistics for 5 main port terminals in Japan are based on figures up to May 2010.



Supplementary Materials

(9)Cause for Increased/decreased Net Revenue and Operating Income

Operating Profit Margin by Segment

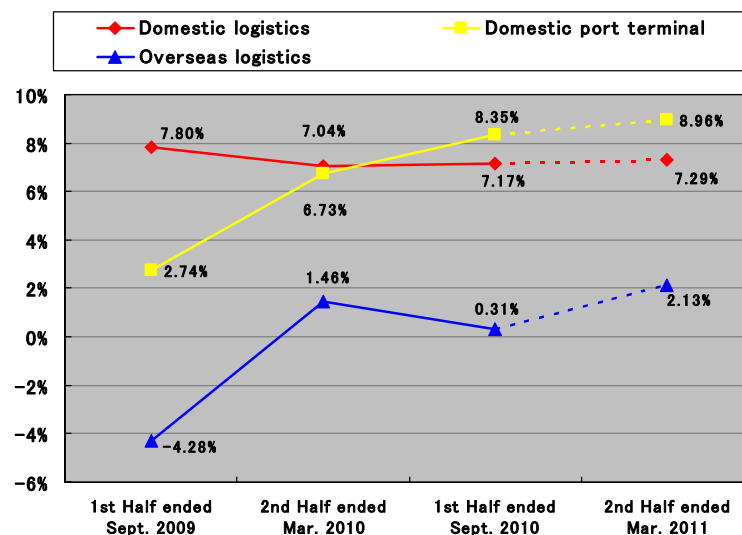
	FY2010(Apr.2009-Mar.2010)			FY2011(Apr.2010-Mar.2011)			Percentage of change (2)-(1)
	1st Half (Apr.2009-Sep. 2009)	2nd Half (Oct.2009-Mar.2010)	(1) Total	1st Half (Apr.2010-Sep. 2010)	2nd Half (Apr.2010-Mar. 2011) Forecast	(2) Total Forecast	
Domestic logistics operations	7.80%	7.04%	7.42%	7.17%	7.29%	7.35%	(0.07)%
Domestic port terminal operations	2.74%	6.73%	4.87%	8.35%	8.96%	8.46%	+3.59%
Overseas logistics operations	(4.28)%	1.46%	(1.15)%	0.31%	2.13%	1.11%	+2.26%
Real estate	62.24%	62.07%	62.16%	60.97%	56.45%	60.83%	(1.33)%

•Domestic logistics operations: The profit margin dropped temporarily due to a reduction of inventory.

•Domestic port terminal operations: The operating profit margin recovered rapidly thanks to increased handling amount.

•Overseas logistics operations: Started showing earnings thanks to the performance improvement of overseas subsidiaries.

Reference: Biannual operating profit margin for general logistics





Supplementary Materials

(10)Internal Profit Analysis Categories -Past Data

Segments in units of in-house profit analysis used until March 31, 2010

(Unit: Millions of yen)

		FY2008					FY2009					FY2010					FY2011
		1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	Total Forecast
Net revenue	Domestic logistics operation	15,928	17,129	16,723	16,254	66,034	16,370	16,673	15,443	13,352	61,838	13,518	13,448	13,753	13,466	54,185	56,000
	Domestic port terminal operation	3,661	3,549	3,869	3,708	14,787	3,648	3,462	3,175	2,586	12,871	2,568	2,778	3,138	3,015	11,499	13,000
	Overseas logistics operation	4,714	5,170	4,944	5,198	20,026	4,685	5,048	5,490	4,363	19,586	2,916	3,319	3,695	3,803	13,733	15,000
	Logistics elimination	(1,097)	(1,214)	(1,131)	(1,086)	(4,528)	(1,010)	(1,251)	(1,068)	(620)	(3,949)	(581)	(618)	(666)	(682)	(2,547)	(2,600)
	Subtotal: Logistics	23,206	24,634	24,405	24,074	96,319	23,693	23,932	23,040	19,681	90,346	18,421	18,927	19,920	19,602	76,870	81,400
	Real estate	2,102	2,115	2,115	2,113	8,445	2,185	2,465	2,532	2,697	9,879	3,039	3,037	3,061	3,098	12,235	12,000
	Corporate elimination	(93)	(103)	(98)	(100)	(394)	(102)	(103)	(98)	(96)	(399)	(97)	(93)	(95)	(92)	(377)	(400)
	Total	25,215	26,646	26,422	26,087	104,370	25,776	26,294	25,474	22,282	99,826	21,363	21,871	22,886	22,608	88,728	93,000
Operating income	Domestic logistics operation	1,373	1,504	1,623	1,490	5,990	1,559	1,442	1,287	1,108	5,396	1,092	1,106	1,064	982	4,244	4,200
	Domestic port terminal operation	280	222	320	398	1,220	379	262	215	124	980	64	113	223	211	611	1,200
	Overseas logistics operation	32	21	167	10	230	(45)	46	111	45	157	(166)	(61)	109	123	5	400
	Joint logistics expenses	(664)	(694)	(603)	(685)	(2,646)	(716)	(712)	(645)	(697)	(2,770)	(756)	(725)	(739)	(746)	(2,966)	(3,000)
	Subtotal: Logistics	1,021	1,053	1,507	1,213	4,794	1,177	1,038	968	580	3,763	234	433	657	570	1,894	2,800
	Real estate	1,216	1,214	1,223	1,155	4,808	1,240	1,344	1,429	1,523	5,536	1,885	1,897	1,891	1,932	7,605	7,300
	Joint company expenses	(734)	(737)	(728)	(744)	(2,943)	(757)	(771)	(731)	(733)	(2,992)	(747)	(749)	(696)	(764)	(2,956)	(3,400)
	Total	1,503	1,530	2,002	1,624	6,659	1,660	1,611	1,666	1,370	6,307	1,372	1,581	1,852	1,738	6,543	6,700

(FY2011=year ending March 31, 2011)